Boutique Consignment Pricing Guidelines

Below are general suggestions/guidelines to use when pricing your **CONSIGNMENT**. When determining a price for your consigned item, consider its original retail value, current condition, and its general appeal/popularity in today's market. Search online for current item value if you don't know it already. People shopping at the Boutique are looking for a bargain so resist overpricing – think "yard sale" prices, especially for used items. Pricing should always be in dollar amounts, no cents e.g., $1, $2, … $8, etc.

FABRIC "BUNDLES": (ALL Fabric must be packaged securely into a "BUNDLE", associated with 1 sales tag.

- The smallest piece of fabric in a Bundle is 1/8 Yard Width Of Fabric (WOF)…OR a Fat Quarter. Fabric pieces smaller than this belong in a "Scrap Bag" (see below).
- Per BUNDLE Minimum yardage = ONE YARD
- Bundle Examples:
    - Eight, 1/8 yd. WOF pieces of fabric = total: 1 yd. (minimum)
    - Twelve, fat quarters = total: 3 yds
- Suggested Pricing (based on individual pieces in a bundle):
    - 1/8 yd. piece: approximately $1 +/-
    - 1/4 yd./Fat Quarter: $1-$2
    - 1/2 yd. piece: $2-$3
    - 3/4 yd. piece: $3-$5
    - 1 yd. piece: $4-$7 (scale pricing accordingly for larger, single-cuts)

FABRIC "SCRAP BAGS":

- These are either Quart or Gallon size Ziploc Baggies containing fabric pieces smaller than what would qualify for a Bundle but bigger than approximately 2.5" X 2.5", filled to approximately 80% volume.
    - Gallon Bags: $5-$8
    - Quart Bags: $3-$6

HANDMADE ITEMS: Typical of this category are Wall Hangings, Table Runners/Placemats, Baby Items, Bags/Purses of all sizes, Bowl Cozies, Throw/Baby Quilts, etc.. They sell for a lot less than they are truly worth, but priced too high won't sell. Due to the variability in size/complexity/quality of any handmade item, we suggest you try to find a similar item online (e.g., Etsy, Mercari, Ebay, etc.). Then price your similar item 25% to 50% less (online retailers get a fraction of the list price).

PATTERNS: Recommend approximately 30% of retail. No more than 50% of retail value.

BOOKS: $1 - $5. Current relevancy is a big pricing factor in this category.

NOTIONS: No more than 50% of retail value depending on the condition, age, and current popularity/relevancy. Items in this category include, but are not limited to, Quilting rulers, mats, rotary cutters, unique quilting tools, thread, etc.

MISCELLANEOUS ITEMS: Set price at no more than 50% of retail value depending on the condition, age, and current popularity/relevancy. This category captures everything else (e.g., mini ironing board, sewing machine, Ott Light, etc.) that doesn't belong in another category. Consider pricing approximately 30% of retail if lovingly used but in good condition.

For further consideration

MAGAZINES: Magazines are accepted only as DONATIONS (no Sales Tag and no inventory form) and are not returned.

MINI (POSTCARD) QUILTS: All RNQG Mini quilts are 5" X 8" quilts are DONATED to RNQG and become the property of the guild for pricing and sale at the show and/or future guild-related events. The Boutique chairs will attach a Sales Tag. No Inventory form needed.